
In a connected world there is
opportunity.....and it's IT's job
to enable the business

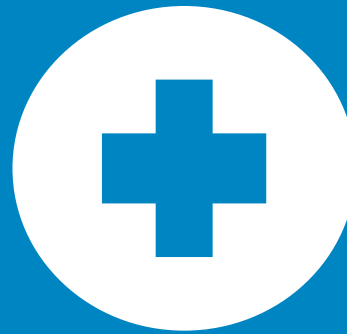
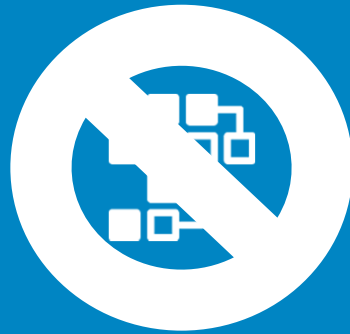


Alex Binotto – Sr. Product Manager

Dell Software - Identity and Access Management Group

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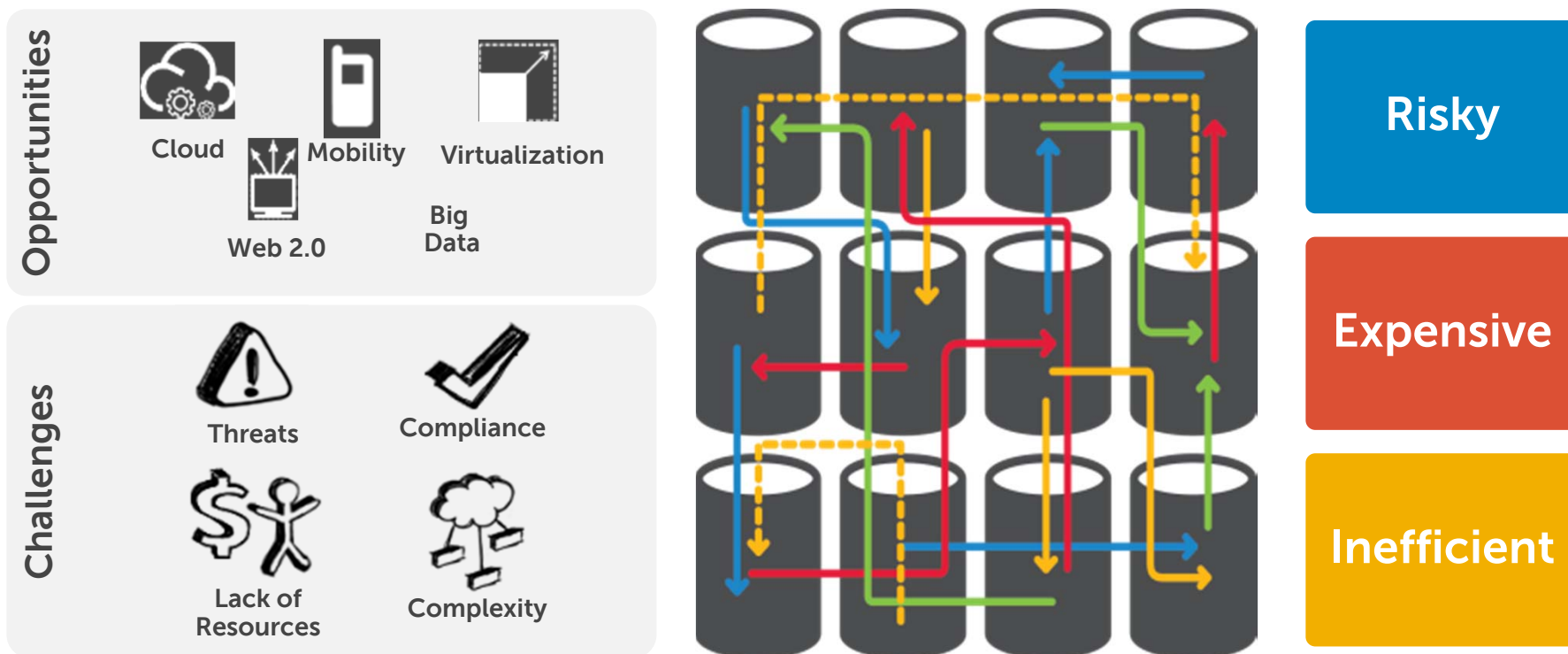
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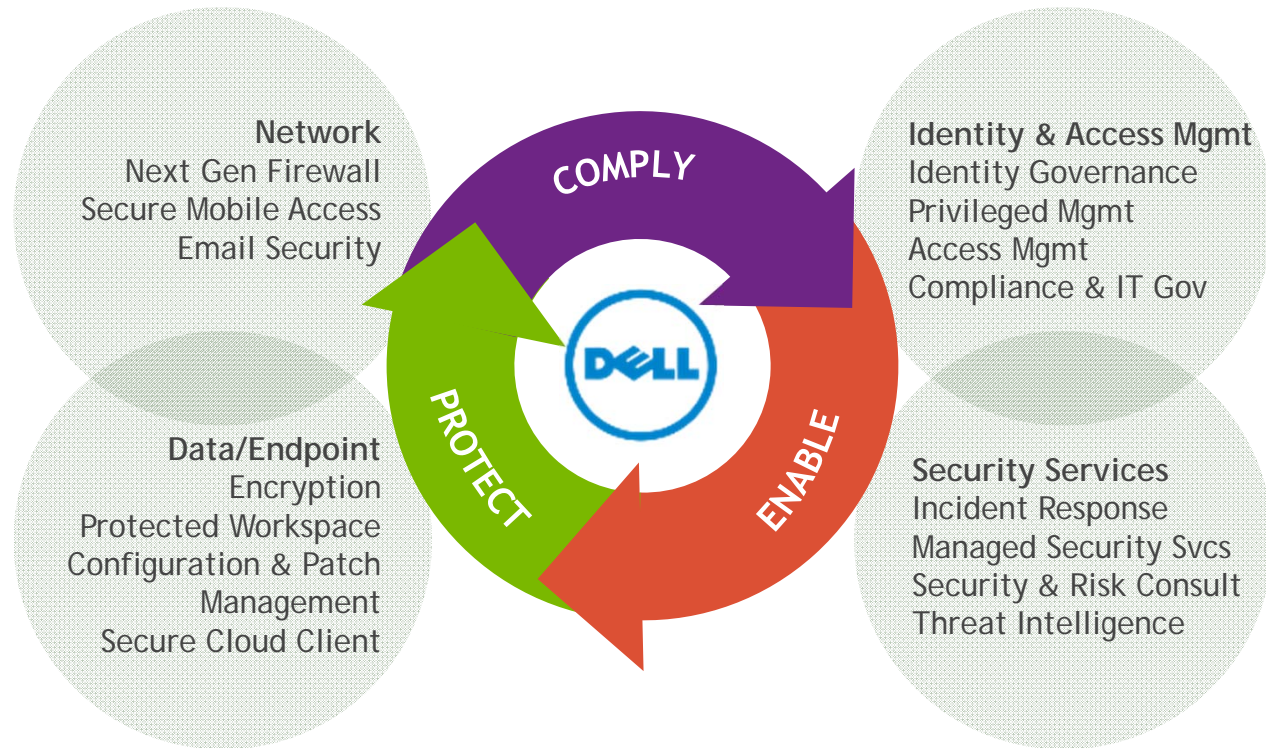
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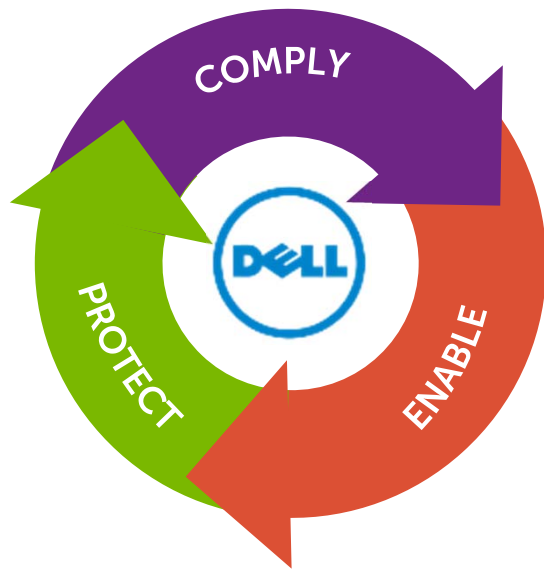
Security silos create risk that impedes business innovation



Dell delivers **best-in class** security solutions



Identity and access management for the real world



Govern access to data, applications, and privileged accounts

Identity Governance

Control and monitor admin accounts

Privileged Management

Enable the right people the right access

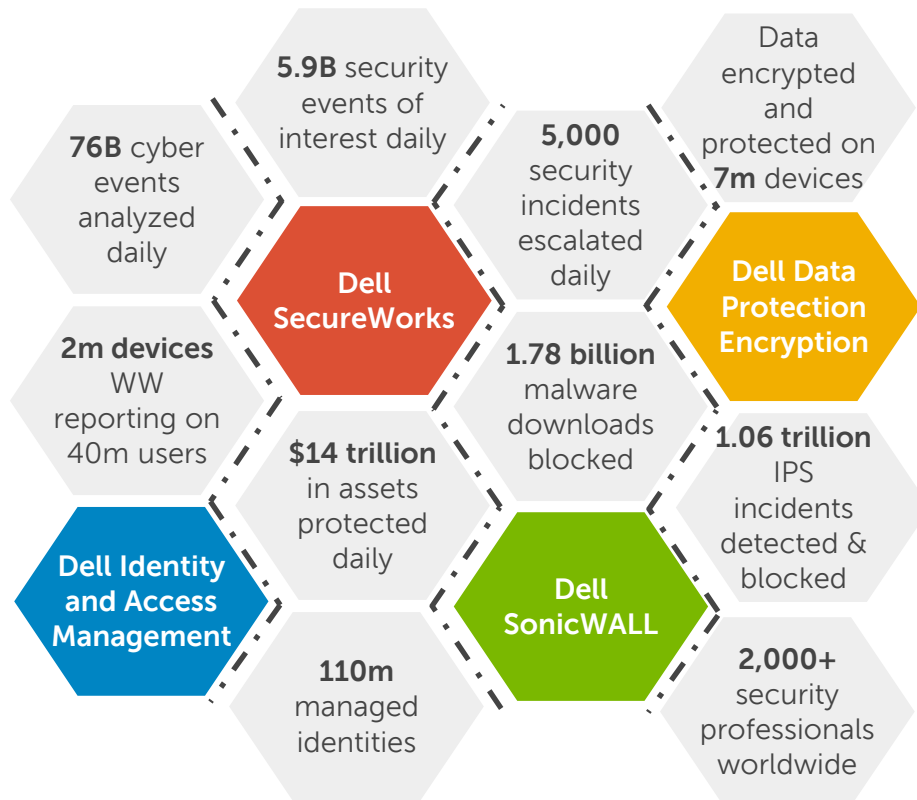
Access Management

Ensure integrity, confidentiality and availability with audit-worthy proof in day-to-day operations

Compliance & IT Governance



Dell Security leadership, scale and recognition



Validated by the industry

- #1 ranked company in *Security 500*
- NSS Labs "Recommended" Firewall & IPS – 3 years in row
- Overall Leader in Access Governance, Kuppinger Cole
- Best Security Service, Cloud Security, Compliance, *Info Security Products Guide*
- Recommended by *SC Magazine*
- Major Player, Email Security, IDC
- 6 Gartner Magic Quadrants



**Thank
you**

